

Salary Survey Shows Pay Scale on the Rise

Athletic training salaries are on the rise nationwide, according to the latest NATA Salary Survey.

Compensation in all 10 NATA districts is higher than in 2005. The national average for a full-time position now stands at \$44,235 (not including bonuses and benefits).

Not only are salaries increasing, but we're also seeing a wider variety of opportunities. This year we measured salaries for 34 different job titles, across 36 specific job settings.

More good news? Our strategic initiative to encourage life balancing seems to be slooowly taking effect. The average number of hours worked per week is 47, down from 54 hours per week in 2005.

The accompanying tables and charts show overall results in each category, and we've added mid-point figures plus benchmarks for

the top 25th and 75th percentile of wages in each category.

These figures are based on 7,758 responses collected via our online survey over the course of several months. Respondents were certified, certified-international, certified-student and associate members of NATA.

FREE Salary Data

NATA members receive much of the salary data for free. The compilation found here includes results sorted by district, years of experience, education level, gender, work setting and job title.

Within those categories, we're showing you the national average, mid-point range and the average wage for the top 25th and 75th percentile, plus the number of respondents in each category.

For the first time, we're also making all that

data available to employers via the NATA Career Center to help ensure appropriate salaries are offered.

Paid Salary Database

The NATA Salary Survey database is highly customizable. Want to know how much you'd earn if you have 10 years of experience and you get a job at an NAIA school in a city of 200,000 in Iowa? Use the salary database. How it would affect your salary if you added dorm duties to your job description, or extra credentials to your resume? Search the salary database.

To sign up for this service, go to www.nata.org/salarysurvey.

Questions? Contact Larry Commons at larryc@nata.org

Completed the 2008 Salary Survey?				Previously purchase the Salary Database?				YOUR PRICE
YES		No		YES		No		
MEMBER	Non-Mbr.	MEMBER	Non-Mbr.	MEMBER	Non-Mbr.	MEMBER	Non-Mbr.	
✓				✓				Free!
✓						✓		\$12.50
		✓		✓				\$12.50
		✓				✓		\$25
	✓		✓	✓			✓	\$50

Degree	Average Annual Salary	Mid-point Salary	25% Earn More Than...	25% Earn Less Than...	Number of Respondents
Doctorate	\$65,333	\$60,000	\$75,000	\$52,000	395
Master's	\$44,707	\$42,000	\$53,000	\$35,000	4209
Bachelor's	\$39,096	\$38,000	\$46,000	\$31,545	2028

Percent with Retirement Plan	89.50%
Percent with Medical Insurance	94%
Percent with Dental Insurance	81.40%
Average Annual Bonus	\$553
Average Annual Increase	2%
Average Hours Worked Per Week	47
Average Years in Current Position	4
Average Years in Profession	10

Years of Experience	Average Annual Salary	Mid-point Salary	25% Have Income More Than...	25% Have Income Less Than...	Number of Respondents
0-1 year	\$29,749	\$32,000	\$36,112	\$22,000	465
Men	\$31,188	\$32,000	\$38,750	\$23,500	210
Women	\$28,564	\$32,000	\$35,850	\$21,750	255
1-5 years	\$34,436	\$35,000	\$40,000	\$30,500	2,244
Men	\$35,719	\$35,500	\$41,000	\$31,000	937
Women	\$33,516	\$34,000	\$39,000	\$30,000	1,307
5-10 years	\$41,677	\$40,000	\$48,000	\$35,000	2,303
Men	\$43,579	\$42,000	\$50,000	\$36,000	1,221
Women	\$39,531	\$39,050	\$45,000	\$34,500	1,082
10-15 years	\$49,238	\$48,000	\$56,274	\$40,650	1,438
Men	\$51,241	\$50,000	\$60,000	\$42,000	964
Women	\$45,157	\$44,750	\$52,000	\$38,950	474
15-20 years	\$53,498	\$51,064	\$64,950	\$43,000	834
Men	\$55,981	\$54,000	\$66,150	\$45,000	556
Women	\$48,534	\$49,100	\$57,705	\$40,250	278
20-25 years	\$59,688	\$57,000	\$70,500	\$46,800	470
Men	\$62,648	\$60,000	\$73,000	\$49,000	307
Women	\$54,112	\$53,020	\$67,000	\$42,000	163
25+	\$63,409	\$62,000	\$79,250	\$49,000	505
Men	\$65,232	\$63,000	\$81,205	\$49,250	378
Women	\$57,983	\$60,000	\$75,000	\$45,000	127

District	Average Annual Salary	Mid-point Salary	25% Earn More Than. . .	25% Earn Less Than...	Number of Responses	Average Salary 2005
Nationwide	\$44,235	\$41,000	\$52,796	\$34,000	6617	\$40,543
District 1 CT, MA, ME, NH, RI, VT, Quebec, New Brunswick, Nova Scotia	\$44,612	\$41,950	\$52,250	\$35,000	427	\$42,274
District 2 DE, NJ, NY, PA	\$46,499	\$42,000	\$55,000	\$34,000	937	\$40,585
District 3 MD, NC, SC, VA, WV, Dist. Of Col.	\$43,688	\$40,100	\$52,000	\$33,000	812	\$39,475
District 4 IL, IN, MI, MN, OH, WI, Manitoba, Ontario	\$43,246	\$40,151	\$50,000	\$35,000	1376	\$40,060
District 5 IA, KS, MO, ND, NE, OK, SD	\$39,761	\$38,000	\$45,250	\$31,500	579	\$37,844
District 6 AR, TX	\$48,929	\$49,000	\$58,000	\$38,000	391	\$45,013
District 7 AZ, CO, NM, UT, WY	\$42,401	\$41,097	\$52,000	\$33,000	344	\$40,480
District 8 CA, NV, HI, Guam	\$52,667	\$50,000	\$64,000	\$40,000	435	\$46,244
District 9 AL, FL, GA, KY, LA, MS, TN, Puerto Rico, Virgin Islands	\$42,460	\$40,000	\$50,000	\$33,175	1062	\$39,155
District 10 AK, ID, MT, OR, WA, Alberta, British Columbia, Saskatchewan	\$40,783	\$40,000	\$50,000	\$32,000	254	\$38,656

Job Title	Average Annual Salary	Median Salary	25% Earn More Than...	25% Earn Less Than...	Number of Respondents
Administrative Coordinator	\$62,130	\$59,250	\$73,500	\$46,000	32
Administrative Director	\$73,447	\$75,000	\$85,000	\$59,000	47
Assistant/Associate Athletics Director	\$56,119	\$55,000	\$67,250	\$45,000	62
Assistant/Associate Athletic Trainer	\$36,334	\$35,745	\$42,000	\$31,000	1172
Assistant/Associate Athletic Trainer – Men's Sports	\$38,533	\$38,500	\$48,500	\$31,500	30
Assistant/Associate Athletic Trainer – Women's Sports	\$34,934	\$34,500	\$38,500	\$31,700	30
Assistant/Associate Professor	\$56,875	\$54,000	\$65,000	\$49,500	165
Assistant/Associate Professor – Program Director	\$57,699	\$56,000	\$68,500	\$50,000	163
Assistant/Associate Professor – Department Chair	\$66,239	\$61,100	\$80,000	\$52,500	22
Athletics Director	\$43,708	\$45,000	\$50,500	\$32,500	12
Athletic Trainer	\$39,658	\$38,500	\$45,000	\$33,000	2056
Clinical Director/Coordinator/Specialist	\$50,315	\$49,500	\$60,000	\$40,000	122
Consultant	\$65,411	\$59,500	\$75,000	\$36,780	22
Director/Coordinator of Athletic Training Services	\$50,337	\$52,000	\$60,000	\$40,000	132
Director/Coordinator of Sports Medicine	\$57,950	\$56,800	\$68,002	\$46,000	174
Director/Coordinator of Rehabilitation	\$63,847	\$63,250	\$79,000	\$46,651	56
Fitness Coordinator/Director	\$48,405	\$49,000	\$60,000	\$36,500	27
Full Professor	\$69,295	\$77,500	\$88,500	\$45,600	21
Full Professor – Program Director	\$72,613	\$66,750	\$86,500	\$51,500	22
Full Professor – Department Chair	\$93,174	\$84,250	\$111,500	\$67,000	14
Head Athletic Trainer	\$45,011	\$42,218	\$52,000	\$36,000	1286
Head Athletic Trainer – Men's	\$54,812	\$51,540	\$68,600	\$37,000	15
Head Athletic Trainer – Women's	\$43,840	\$42,000	\$49,750	\$34,450	10
Lecturer/Instructor	\$45,615	\$44,750	\$51,000	\$37,020	59
Manager	\$63,496	\$57,750	\$74,000	\$46,380	110
Medical Office Staff	\$40,397	\$36,450	\$52,000	\$30,000	30
Outreach Coordinator	\$47,563	\$41,800	\$59,936	\$41,600	107
Owner/Partner	\$75,942	\$65,000	\$100,000	\$35,000	41
Physician Extender	\$47,843	\$41,800	\$52,750	\$37,000	107
Sales/Marketing	\$61,078	\$54,500	\$70,000	\$40,500	41
Supervisor	\$56,820	\$53,000	\$66,500	\$40,000	22
Teacher	\$50,806	\$50,000	\$60,000	\$41,795	234
Wellness Coordinator/Director	\$47,621	\$46,000	\$55,500	\$33,500	18

Work Setting	Average Annual Salary	Median Salary	25% Earn More Than...	25% Earn Less Than...	Number of Respondents
Business/Sales/Marketing	\$58,005	\$47,300	\$66,500	\$39,500	57
Amateur/Recreational/Youth Sports	\$42,887	\$42,000	\$48,000	\$31,350	34
College/University: Faculty/Academic/Research	\$57,771	\$55,000	\$68,000	\$47,754	455
College/University: Professional Staff/Athletics/Clinic	\$39,285	\$38,000	\$47,000	\$32,000	1611
College/University: Split Appointment	\$42,753	\$40,000	\$49,750	\$35,000	329
Two-Year College: Faculty/Academics/Research	\$57,100	\$51,000	\$60,000	\$46,857	17
Two-Year College: Professional Staff/Athletics/Clinic	\$41,213	\$41,550	\$50,500	\$32,000	113
Two-Year College: Split Appointment	\$40,469	\$40,500	\$48,500	\$36,500	26
Government	\$56,578	\$57,500	\$67,500	\$48,000	19
Health/Fitness/Performance Enhancement/Sports Club	\$50,503	\$50,000	\$60,000	\$39,000	52
Industrial/Occupational/Corporate: Clinic	\$45,143	\$44,500	\$52,780	\$37,000	33
Industrial/Occupational/Corporate: Ergonomics	\$46,875	\$42,250	\$51,250	\$39,500	28
Industrial/Occupational/Corporate: Health/Wellness/Fitness	\$44,926	\$41,250	\$50,500	\$29,250	35
Industrial/Occupational/Corporate: Other	\$52,747	\$47,000	\$61,000	\$38,500	39
Independent Contractor	\$63,032	\$42,250	\$73,500	\$25,000	27
Secondary School: Private High School	\$44,811	\$44,000	\$53,250	\$37,220	302
Secondary School: Public High School	\$47,822	\$47,000	\$57,000	\$38,000	983
Secondary School: Public Middle School	\$45,247	\$44,800	\$48,750	\$36,800	23
Clinic: Secondary School	\$37,052	\$37,000	\$42,000	\$32,281	1083
Clinic: Hospital-based Clinic	\$47,180	\$43,840	\$56,000	\$36,500	194
Clinic: Outpatient/Ambulatory/Rehab	\$49,485	\$43,500	\$62,000	\$35,000	257
Clinic: Physician-owned	\$49,123	\$43,000	\$58,000	\$36,400	295
Clinic: Other	\$44,227	\$41,000	\$56,250	\$32,500	87
Corporate – Patient Care	\$53,937	\$45,500	\$55,500	\$39,500	37
Hospital: Administration	\$73,366	\$68,250	\$92,500	\$56,750	47
Hospital: Emergency Department	\$55,333	\$45,500	n/a	n/a	3
Hospital: Orthopedics	\$47,821	\$44,500	\$54,000	\$35,315	34
Hospital: Other	\$42,155	\$41,000	\$50,000	\$35,128	86
Military – Civilian	\$54,494	\$53,424	\$60,500	\$46,891	26
Pro Baseball – Men	\$36,858	\$33,000	\$42,500	\$27,750	79
Pro Basketball – Men	\$73,423	\$51,500	\$75,000	\$35,000	13
Pro Football	\$64,266	\$50,000	\$71,500	\$33,000	38
Pro Hockey	\$43,079	\$40,000	\$48,250	\$31,600	43
Pro Performing Arts	\$62,574	\$66,500	\$72,500	\$45,000	18
Pro Soccer	\$44,750	\$44,000	\$51,500	\$35,000	12
Pro Tennis – Men	\$56,000	\$56,000	n/a	n/a	2